



CRESTED BUTTE **Delivery Models**

DOORDASH, GRUB HUB, UBER EATS, WAITR

20-30% revenue share of each order

\$4-\$8 delivery fee for customers

NOT currently available in rural areas

Inaccessible

MAINSTREETTOME

No revenue share- potential coordination by Chamber or local entrepreneur

\$4-\$8 delivery fee for customers

Does not integrate with POS systems

Restaurants receive orders through wi-fi printing or email

Pros:

No cost for restaurant

Cons:

Liability concerns

Management TBD

Restaurants responsible for entering and managing all online information

Doesn't connect to POS

WARRIOR XPRESS

Existing operation out of Breckenridge/Frisco/Silverthorne

Software facilitation/ mobile app

Advertising

15% revenue share

\$2.99 delivery fee for customers

Integrates with POS for \$30/month

or

Restaurants receive orders through wi-fi printing

Independently contracted drivers managed by local CB manager

Pros:

Local & experienced support

Professional/ user-friendly app

Connects to POS

ORDERFOODASPEN

Existing operation out of Aspen/Vail

Software facilitation/ mobile app

20% revenue share

20% delivery fee for customers

Orders given to restaurant by phone

Independently contracted drivers

Pro:

Experience

Cons:

Management TBD

Expensive for customers